

Executive Business Advisers

Business Growth Experts

Helping companies improve their business performance and revenue growth.



Testimonials (sample list)

Professional Services Firm

"Thanks to your sales and marketing methods we have grown our company over 800% in 2 years." J.D., CEO

Software Company

"I wanted to thank you for the great job you did on our new service offerings. Your solution was easy to implement and dramatically improved our revenue recognition." B. Rodgers, VP

Manufacturing Company

"I want to thank you for the valuable insight. I plan to start taking action tomorrow." L. Frolick, Executive VP

Financial Services Firm

"Clearly, Dennis has a mastery of the subject area and will help my company become more successful."
N. Brooks, VP

Retail Company

"Our customer service satisfaction surveys have improved 35% in 6 months after implementing your recommendations." J. Court, Sr. VP

Professional Services Firm

"This was the first time someone clearly laid out the problem and the actions we needed to take for us to exceed our goals. Excellent work." N. Taylor, CEO

Software Company

"You are right on target with what I think we need to focus on to build a more effective management culture."
A. Mills, Sr. VP

Consulting Firm

"This step by step plan is just what I needed to be successful." J. Keating, CEO

Client Success Stories (sample list)

Technology Company

Challenge: New business revenue growth.
Solution: New service offering implemented.
Results: \$140 million in new sales revenue year 1

Professional Services Firm

Challenge: Business growth in a tough market.
Solution: New business strategy implemented.
Results: 800% growth in 2 years.

Professional Services Firm

Challenge: Closing customers on bigger contracts.
Solution: New sales and marketing approach.
Results: Closed first \$600,000 deal in 30 days.

Consulting Firm

Challenge: Closing sales with Global 1000 customers.
Solution: New sales and marketing approach.
Results: Closed first Global 1000 deal in 60 days.

Software Company

Challenge: Underperforming sales teams.
Solution: New sales approach and training.
Results: Sales quota exceeded by 128%.

Professional Services Firm

Challenge: Increasing year over year revenue growth.
Solution: New business strategy and training.
Results: 45% increase in revenue growth year 1.



View more Testimonials and Success Stories at www.ebaac.com