

Executive Business Advisers

Business Improvement Specialists

Biography – Dennis Sommer

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Seminars: www.ebaac.com/ProfessionalDevelopment.html
Events: www.ebaac.com/Events.html
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Dennis Sommer – CEO, Executive Business Advisers
Business Improvement Specialist, Author, Speaker and Coach

Dennis Sommer is a highly sought after CEO and business improvement adviser providing the guidance you need to take your business to the next level. His specialty is business improvement and growth – providing business assessments, strategic planning, business and executive coaching, sales, marketing and training services.

Dennis has been advising business leaders for 25 years. He helps struggling companies become successful and turns good companies into world-class growth businesses. His successful business improvement programs have been featured in Entrepreneur magazine, New York Times, Fox News and many more.

Dennis uses a unique advisement model to help drive business improvement and growth. He is a CEO Coach, Business Consultant and Trainer all in one. He advises CEOs on action steps to take to grow revenues, a business consultant with management staff on best practices, and he trains operations, sales and marketing on the tactics and strategies that work best.

Dennis works with a diverse mix of product and professional service companies. His clients include small start-ups, medium sized businesses and large Fortune 500 companies like IBM, Microsoft, Accenture and AT&T.

Dennis is also a highly sought after keynote, seminar speaker and author. His latest bestselling book is “*Adviser Secrets – How to Become a Top Performer*”.

Since 1985 Dennis has started three successful growth focused companies. A high-tech product company, a technology consulting firm and Executive Business Advisers. Dennis is also founder of the CEO Success Network, an exclusive executive networking group.

Dennis inspires, motivates and educates audiences with his keynotes, seminars and customized training workshops. His sessions are focused on hot topics around business growth, strategy, sales, marketing, leadership and management professional development.

Dennis is an international author, publishing over 80 articles on sales, leadership, project management and IT management topics. He is the publisher of “The Executive Adviser” a specialty newsletter published for senior executives. Dennis also writes an executive blog called “CEO Business Improvement Tips”.

Dennis is the author of *Adviser Secrets - How to Become a Top Performer* and contributing author for *49 Marketing Secrets (that work) To Grow Sales* and *How Your Business Can Survive and Prosper in a Recession*. His fourth book, *Adviser Secrets – Business Start-Up and Growth Essentials* is scheduled to be released in 2010.

Prior to launching Executive Business Advisers, Dennis spent over twenty years working in sales, management consulting, new business development and leadership positions. Dennis held leadership level positions with Accenture – a \$22 billion global management consulting and technology services firm, Computer Associates Inc. – a \$4 billion enterprise software company and Jo-Ann Stores - a \$1 billion fabric and craft retailer.